

Message Text

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ORIGIN AGR-08

INFO OCT-01 EUR-12 ISO-00 SS-15 EB-07 L-03 NSC-05 COME-00

TRSE-00 CIAE-00 DODE-00 INR-07 NSAE-00 PA-01 USIA-06

PRS-01 SP-02 OMB-01 SAJ-01 /070 R

DRAFTED BY USDA:JBESHOAR:DE

APPROVED BY C:HSNENFELDT

EUR/CE:DANDERSON

USDA:DSHERWIN

EB/ORF/OFP - JFERCH

S/S -O: SESTEIHER

EUR: AHARTMAN

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P 020115Z SEP 76

FM SECSTATE WASHDC

TO AMEMBASSY BERLIN PRIORITY

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E.O. 11652: N/A

TAGS: EAGR, ETRD

SUBJECT: GDR INTEREST IN GRAIN AGREEMENT

REF: BERLIN 6342

1. BOTH DEPARTMENT AND USDA WELCOME GDR INTEREST INDICATED REFTEL IN INCREASING AND REGULARIZING GRAIN IMPORTS FROM US. WE RECOGNIZE THIS APPROACH TO BE A SIGNIFICANT MARKET OPPORTUNITY AND BELIEVE WE CAN AGREE WITH THE GDR TO SOME PROCEDURES WHEREBY GDR CAN BE APPRISED OF US MARKET CONDITIONS AND WE CAN LEARN OF GDR IMPORT REQUIREMENTS.

2. IN RESPONDING TO APPROACH FROM STATE SECRETARY BEIL, EMBASSY SHOULD NOTE THAT WE WELCOME THE GDR'S INTEREST TO LIMITED OFFICIAL USE

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FREE ACCESS TO US GRAINS AND STAND READY TO FACILITATE

THIS IN EVERY PRACTICAL WAY. WHILE WE SEE NO NEED FOR A WRITTEN UNDERSTANDING WITH THE GDR, WE WOULD PROPOSE THAT PERIODIC CONSULTATIONS ON SUPPLY/DEMAND SITUATION AND TRADE INTENTIONS BE INITIATED FORTHWITH. USDA IS PREPARED TO RECEIVE GDR GRAIN TRADE EXPERTS AT MUTUALLY CONVENIENT TIME FOR FIRST SUCH MEETING.

3. DURING THE CONSULTATIONS, WE WOULD INFORM THE GDR ABOUT US SUPPLY CONDITIONS AND SUPPLY OUTLOOK AND WOULD ASK GDR

FOR INDICATIONS OF IMPORT NEEDS. SUCH A DISCUSSION MIGHT BE HELD SEMI-ANNUALLY OR AT THE REQUEST OF EITHER PARTY. THE PROCEDURE NEED NOT BE FORMALIZED BEYOND ORAL EXPRESSION OF USDA AND GDR'S WILLINGNESS TO ENTER INTO AND CONTINUE SUCH DISCUSSIONS. IF THE GDR EXPRESSES INTEREST IN THIS IDEA, EMBASSY SHOULD STATE THAT IT WILL ADVISE DEPARTMENT AND USDA AND REQUEST PREFERENCE REGARDING MEETING DATES.

4. WE BELIEVE THAT LEVELS OR QUOTE TARGETS UNQUOTE OF TRADE INDICATED BY BEIL ARE REALISTIC AND COULD BE DISCUSSED SPECIFICALLY AT THIS MEETING. BEGIN FYI: IF GDR RAISES QUESTION OF ANNOUNCEMENT CONCERNING CONSULTATIONS, YOU SHOULD NOTE THAT USDA WOULD ISSUE A PRESS RELEASE AFTER CONSULTATIONS IF GDR SO DESIRES AS HAS BEEN DONE AFTER CONSULTATIONS WITH OTHER COUNTRIES. END FYI.

5. IF ISSUE IS RAISED, AMBASSADOR COOPER IS REQUESTED TO ASSURE BEIL THERE IS NO REPEAT NO LINK BETWEEN NEGOTIATIONS ON THE CONSULAR AGREEMENT AND GRAIN CONSULTATIONS. ROBINSON

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Margaret P. Grafeld
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